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2 BEFORE THE CALIFORNIA STATE BOARD OF EQUALIZATION

3 651 BANNON STREET

4 SACRAMENTO, CALIFORNIA

5 STATE BOARD OF EQUALIZATION

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8 NOVEMBER 19TH, 2025

9 CALIFORNIA STATE BOARD OF EQUALIZATION

10 BOARD MEETING

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14 ITEM 6

15 TAX PROGRAM MATTERS

16 SOUTHERN CALIFORNIA EDISON COMPANY

17 (0148)

18 PROPERTY TAX APPEAL ORAL HEARING

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25 REPORTED BY: Jillian M. Sumner, CSR NO. 13619

1 APPEARANCES

2 For the Board of Honorable Ted Gaines
Equalization: Chairman

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4 Honorable Sally J. Lieber
Vice Chair

5 Honorable Antonio Vazquez
6 Third District

7 Honorable Mike Schaefer
8 Fourth District

9 Malia M. Cohen
State Controller

10 For the Board of Yvette Stowers
Equalization Staff: Executive Director

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12 Mary Cichetti
13 Clerk
Board Proceedings and
Support Services

14 Louis Ambrose
15 Tax Counsel IV
Legal Department

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18 Charles J. Moll III
19 Attorney
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20 Joshua Lin, Attorney
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23 Principal Manager
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24 David Lee
25 Tax Manager
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1 APPEARANCES CONTINUED

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1 STATE BOARD OF EQUALIZATION
2 651 BANNON STREET, SACRAMENTO
3 NOVEMBER 19TH, 2025
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5 **---o0o---**

6 **ITEM 6**

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9 MR. GAINES: Our next order of business will
10 be the Tax Program Matters, Public Property Appeal Oral
11 Hearing.

12 Our clerk will make the administrative
13 announcements for the oral hearing.

14 Ms. Cichetti, please proceed.

15 MS. CICHETTI: All righty.

16 The remote oral hearing procedures are as
17 follows:

18 For the petitioner and representatives, while
19 waiting in the Microsoft Teams environment, please be
20 ready to unmute and turn on your camera as requested.

21 After the administrative announcements, the
22 Chair will introduce the oral hearing, then the appeals
23 attorney will introduce your case.

24 After the appeals attorney has completed the
25 introduction, the parties will then be asked to

1 introduce themselves and their affiliation with the
2 taxpayer, the petitioner, or the State-Assessed
3 Properties Division, the Department, for the record.

4 Contribution Disclosure Forms are required
5 under Government Code Section 15626.

6 The Chief of Board Proceedings Division has
7 received completed Contribution Disclosure Forms for all
8 parties, agents and participants for this property tax
9 appeal oral hearing.

10 All Board Members indicated that their records
11 disclose no disqualifying contributions for these
12 taxpayers, their agents or participants.

13 The Chief of Board Proceedings provided the
14 Board Member offices with an ex parte memorandum listing
15 all parties, agents and participants, to ensure that
16 there was no ex parte violations.

17 No violations were disclosed.

18 This is a constitutional function.

19 This hearing is conducted under Section 40 of
20 the Revenue and Taxation Code.

21 To prepare for this oral hearing, Board
22 Members had access to records to review and consider the
23 merits of the property tax appeal's oral hearing,
24 including, but not limited to, the petition, the opening
25 brief, reply brief, hearing exhibits, and summary

1 decision.

2 After the Board hears the oral arguments today
3 from the representatives of the petitioner and the
4 Department and considers the evidence, it may vote to
5 adopt the staff recommendation, reject it, or make a
6 determination to resolve the issues under consideration
7 in the hearing.

8 The petitioner and the respondent will each
9 have 60 minutes to make their initial presentation.

10 Then, the petitioner will have 10 minutes for
11 rebuttal, followed by questions from the Board Members.

12 This concludes the review of the
13 administrative procedure for the oral hearing.

14 Thank you.

15 MR. GAINES: Great. Thank you.

16 We're now going to address Item No. 6,
17 Property Tax Appeals Oral Hearing, Petition for
18 Reassessment of the 2025 Unitary Value.

19 And this is with regards to Southern
20 California Edison Company.

21 And the appeals attorney, Ms. Wilkman, will
22 introduce this matter.

23 MS. CICHETTI: I apologize, Chairman Gaines.

24 It's Mr. Louis Ambrose is the appeals
25 attorney.

1 MR. GAINES: Okay. Thank you.

2 I apologize for that. I was looking down.

3 Okay. So the appeals attorney, Louis Ambrose,
4 will introduce this matter.

5 Thank you.

6 MR. AMBROSE: Good morning, Chair Gaines and
7 Honorable Members of the Board.

8 My name is Louis Ambrose, appeals attorney for
9 the 2025 appeal of the unitary property assessment of
10 Southern California Edison, a public utility -- public
11 electric utility operating in Southern, Coastal and
12 Central California.

13 The Board-adopted -- 2025 Board-adopted value
14 is 41 billion, 664 million, 500 thousand.

15 Petitioner, Southern California Edison, is
16 requesting a 2025 unitary value of 35 billion,
17 821 million, 100 thousand.

18 The State-Assessed Properties Division
19 recommends that the Board rather affirm the 2025 unitary
20 value.

21 Because the amount of tax in controversy
22 exceeds 500,000, this appeal is subject to Revenue and
23 Taxation Code Section 40, which requires that after the
24 Board hears and decides the petition, the appeals
25 attorney will draft a written decision to memorialize

1 the Board's action.

2 Petitioner lists its seven issues in the
3 petition, but as explained in the hearing summary,
4 certain of those issues are addressed in the -- either
5 the general concerns, or the five stated issues in the
6 hearing summary, which are as follows:

7 Whether petitioner has shown that respondent,
8 State-Assessed Properties Division, has failed to
9 reconcile the historical cost less depreciation value
10 indicator, or the capitalized earning -- or -- and
11 capitalized earning ability indicator of value.

12 Secondly, whether petitioner has shown that
13 State-Assessed Properties Division erred by placing
14 75 percent reliance on the historical cost indicator,
15 and 25 percent reliance on the capitalized earning
16 ability indicator.

17 Third, is whether petitioner has shown that
18 State-Assessed Properties Division must adjust the
19 Board-adopted value for petitioner's liabilities for
20 damage caused by the 2017 and 2018 wildfires and
21 mudslides.

22 Fourth, whether petition has shown that
23 respondent, State-Assessed Properties Division,
24 improperly assessed the wildfire mitigation capital
25 expenditures.

1 And, fifth, whether petitioner has shown that
2 State-Assessed Properties Division has erred in its
3 treatment of Wildfire Insurance Fund-related
4 contributions.

5 Chair Gaines and Members, please note the
6 petitioner has the burden of proof to show that the 2025
7 unitary value was incorrect or illegal, and has to show
8 that with factual specificity as to any or all the
9 issues.

10 In other words, the 2025 Board-adopted unitary
11 value is lawful and correct, unless specifically shown
12 otherwise by the petitioner.

13 And just one other matter.

14 The petitioner has requested -- or did request
15 and submitted the complaints that have been filed for
16 the superior court, the refund action for tax years
17 2020, 2021, 2022 and 2023, as exhibits for the current
18 appeal.

19 Staff rejected those complaints as unsolicited
20 evidence in this appeal, which is required by the
21 Board's regulations.

22 And, rather, the -- as we've stated in the
23 hearing summary, we've -- appeals would request that the
24 Board take notice of the existence of lawsuits between
25 itself and petitioner. But not -- not give judicial

1 notice or take notice of those specific complaints.

2 MR. GAINES: Great. All right.

3 Well, thank you, Mr. Ambrose.

4 I'm wondering if you can just clarify for the
5 public why this appears every year procedurally.

6 Why does this case appear before the BOE each
7 year?

8 Because we've heard it several times. But I
9 just want --

10 MR. AMBROSE: Why Southern --

11 MR. GAINES: -- to be clear.

12 MR. AMBROSE: -- California Edison is
13 appealing this assessment? Or --

14 MR. GAINES: Yes.

15 And is there a requirement for them to appeal
16 each year?

17 MR. AMBROSE: Oh. Yes, sir. Yes. Indeed,
18 yes.

19 In order to -- okay. Well, a taxpayer has to
20 appeal every year, because each year stands on its own.

21 MR. GAINES: Okay.

22 MR. AMBROSE: And in order to go forward, in
23 the event that the Board denies the appeal, or they
24 don't have the relief that they seek, they have to
25 exhaust what is called -- this is called an

1 administrative remedy, in order to then file an action
2 in court to take the appeal further.

3 MR. GAINES: Excellent. That's great.

4 Thank you for that clarification.

5 MR. AMBROSE: Okay. You're welcome.

6 MR. GAINES: And I just want to welcome the
7 petitioner to the Board of Equalization.

8 Please unmute your microphones. And -- do you
9 have a microphone?

10 Are you coming to the --

11 MS. CICHETTI: They're coming through the
12 Teams.

13 Yeah. Give the techs a minute to get
14 everything up, if you don't mind.

15 MR. GAINES: Okay. So unmute your
16 microphones.

17 MS. CICHETTI: There we go.

18 MR. GAINES: And introduce yourselves. And
19 state your affiliation with the taxpayer record.

20 MR. DAKESSIAN: Good morning, Mr. Chairman,
21 Madam Controller, and Members of the Board.

22 My name is Marty Dakessian with Dakessian Law.

23 I'm joined by my colleague Joshua Lin, our
24 co-counsel, Mr. Charles Moll with the law firm of
25 McDermott Will and Schulte.

1 We represent Southern California Edison and
2 its millions of ratepayers.

3 Also with us today from Southern California
4 Edison Company are Mr. Karl Matthews, principal manager,
5 and Mr. David Lee, tax manager.

6 We thank you for having us here today.

7 And I just want to say, on a human note,
8 we're -- I can say on behalf of myself, my colleagues,
9 and our client, we're all really grateful that you and
10 Mrs. Gaines are well. We were quite shocked to hear
11 about the accident.

12 And, you know, we just wish everybody in the
13 BOE family well as we head into the holiday season,
14 notwithstanding our differences with staff and with the
15 Board in past years.

16 We're grateful that you've given us an
17 audience, and we wish you all well.

18 MR. GAINES: Thank you very much.

19 MR. DAKESSIAN: So I don't know if you would
20 like us to begin, Mr. Chairman.

21 MR. GAINES: Yes, please.

22 MR. DAKESSIAN: But I know everyone is
23 familiar with the issues.

24 Okay. I think what we'd like to do this year,
25 because we've been here before, and I think everybody

1 understands what these issues are, we'll just summarize
2 the points that we'd like your Board to consider, and
3 then reserve the rest of our time for rebuttal for
4 answering any questions you may have.

5 If it's okay with you, Mr. Chairman, we'd like
6 to proceed that way.

7 MR. GAINES: Yeah, that's fine.

8 You have 60 minutes to present your case.

9 And I think this was mentioned earlier, but,
10 additionally, after the conclusion of the Department's
11 presentation, you will be given time for a rebuttal,
12 followed by questions by Board Members.

13 Please note that the clerk will provide you
14 with a 5-minute warning as you near the end of your
15 presentation time.

16 Thank you.

17 You can proceed.

18 MR. DAKESSIAN: Well, thank you.

19 So the essential consideration in determining
20 fair market value is that of the willing buyer or the
21 reasonably prudent buyer.

22 In other words, what would a reasonably
23 prudent buyer pay for Edison's property, pay for
24 Edison's assets?

25 And as we go through the presentation, I would

1 like to respectfully request that you put yourselves, as
2 you're considering the issues, in the shoes of a
3 reasonably prudent buyer. And keep coming back to this
4 concept when you listen to the presentation of the
5 respective parties.

6 What would you, as a willing buyer, pay for
7 this property?

8 What would you, as a willing buyer -- how
9 would you consider the earning power of these assets?

10 What would you think about these expenses
11 associated with this property, these assets, such as
12 insurance costs?

13 How would you view, as a willing buyer, the
14 risk of catastrophic wildfires and their impact on
15 Edison's property, and the liability for damages caused
16 by that property?

17 What would you think, as a reasonably prudent
18 buyer, of the wildfire environment in California, as it
19 sits today, and as we've discussed in previous years?

20 What would you think of climate change, and
21 the possibility of these wildfires recurring?

22 Do you think the Thomas fires are a one-time
23 event?

24 Do you think that the wildfire events that
25 we've seen in recent years, and in this year, are going

1 to go away, and are unlikely to be repeated?

2 Would you factor that in as you're considering
3 value, the overall value of these assets?

4 That's really the North Star in determining
5 what value is.

6 What would it go for?

7 What would it exchange for on the open market
8 between a willing buyer and a willing seller without
9 exigencies?

10 What would you pay for assets you can't earn a
11 return on?

12 Would you factor in the potential for future
13 lawsuits?

14 You understand, sort of, the line of reasoning
15 here, the insurance cost and so forth. These are all
16 things that a reasonably prudent buyer would consider.

17 And so with that in mind, we have a few
18 specific issues, based on the general framework that
19 we'd like to consider.

20 So we've spoken before -- the first issue
21 we've spoken before in the past has to do with capital
22 expenditures that Edison is not allowed to earn a return
23 on.

24 What do I mean when I say that?

25 So in a regulated utility context, we use a

1 value indicator called historical cost less depreciation
2 or HCLD.

3 And the reason that we use that is because the
4 assets at issue are regulated by the CPUC. Edison's a
5 regulated company.

6 So the CPUC regulates Edison's assets,
7 regulates its ability to earn income on those assets.
8 And that's what we refer to when we talk about a rate
9 base regulated utility.

10 The rate base is the universe of property that
11 the CPUC says that Edison is allowed to earn a return
12 on.

13 What happens when you have assets that Edison
14 is -- has to purchase, has to make expenditures for, but
15 is not allowed to earn a return on?

16 And so that's what we're talking about here
17 when we talk about the 1054, the AB 1054 capital
18 expenditures.

19 These were wildfire mitigation expenditures
20 that, by law, Edison had to incur; but, by law, they
21 could not earn a return on.

22 And we would like to have those assets removed
23 fully from the historical cost indicator.

24 Because the purpose of the historical cost
25 indicator, as we've talked about in previous years, is

1 to measure the earning power of these assets.

2 These are -- this is not like a single-family
3 residence where you would look to comparable sales.

4 What did your neighbor's home sell for, so on and so
5 forth, in valuing these assets.

6 What reasonably prudent buyers are concerned
7 with here is what kind of income can these assets
8 generate.

9 And that's why the two methods that we're
10 looking at here are the historical cost indicator, which
11 is a bit of a misnomer. It sounds like, oh, it's what
12 you paid for it.

13 No. It's what you're allowed to earn on in a
14 regulated environment.

15 And then the income indicator. What you're
16 allowed -- what the cash flows show.

17 So we're looking at two approaches that are
18 trying to measure the same thing. And here we have a
19 historical cost indicator that includes items, quite
20 simply, that they cannot, by law, earn a return on. And
21 we want those assets fully out of the historical cost
22 indicator, because they cease to have their purpose.

23 The purpose of historical cost is to measure
24 the earning power of the utility. And there's an asset
25 that Edison is not allowed to earn a return. It should

1 be taken out, quite simply. That's the first issue.

2 Second issue has to do with the wildfire
3 insurance fund initial contribution.

4 So in its income approach, staff did not
5 properly account for Edison's initial upfront payment to
6 the wildfire insurance fund required, again, by
7 Assembly Bill 1054.

8 Staff should have allowed Edison to annualize
9 its initial \$2.4 billion contribution, just as the
10 Assessors' Handbook directs.

11 Staff says it doesn't need to do that, because
12 the expense was incurred, the contribution was incurred
13 before the lien date in 2020. And that this is,
14 therefore, something that should not be considered.

15 But, again, your own Assessors' Handbook says
16 that in the case of prepaid insurance, which this
17 unquestionably is, you're allowed to annualize that.
18 You're allowed to spread that ratably over a period of
19 years.

20 Staff didn't do that. They excluded it
21 entirely.

22 So that's wrong. That shouldn't have
23 happened.

24 Staff also has said that, well, we haven't
25 established that the initial contribution is itself a

1 recurring expense.

2 We respectfully disagree.

3 The insurance contribution is an insurance
4 payment. Edison makes insurance payments every year.
5 It should be considered as a recurring expense, first of
6 all, in that regard.

7 The fact that there isn't an identical
8 insurance initial contribution is really of no moment.
9 The fact is that Edison needed to make this payment to
10 have access to the wildfire insurance fund. And that's
11 exactly what it is. It's an insurance payment.

12 And I don't think we need to over think this,
13 and say that an identical payment just like that one
14 needs to have been made. But I think that's what staff
15 appears to be arguing.

16 But, in any event, I can assure you that the
17 willing buyer would certainly take a prepayment like
18 this into account.

19 Because if you were to compare two companies,
20 one that has made a payment before the lien date, and
21 the other that has not made this payment at all, a
22 willing buyer would pay more for the company that has
23 made the contribution. Because that buyer could benefit
24 from greater future cash flows, due to the coverage of
25 wildfire losses that represents an intangible asset,

1 that intangible value should be excluded from taxation.

2 So it's an intangible asset, because the value
3 of the associated cash flows and increased income are
4 impacted, those values should be excluded from the
5 income indicator.

6 So it's either they properly annualized the
7 insurance expense, or it's an intangible that needs to
8 be removed. In either case, at bare minimum, these
9 expenses should be reflected in the income approach.

10 The third issue pertains to wildfire claims
11 liabilities. They should be removed from both the
12 historical cost and the CEA indicator.

13 So Edison is entitled to a reduction for the
14 ongoing 2017, 2018 wildfire claims liabilities. Staff's
15 position, once again, is that these are past expenses,
16 and, therefore, they're contrary to Rule 8, which seeks
17 to capture a future income stream.

18 But this is incorrect.

19 Although the events giving rise to these
20 expenses are in the past, the expenses themselves are
21 future expenses that Edison will pay for after insurance
22 recoveries, and is continuing to pay for.

23 So the fact that the event is in the past
24 doesn't mean that the cash expense is in the past, first
25 of all.

1 Staff also says that these claims liabilities
2 are, again, nonrecurring expenses. And I don't think
3 there's anything that says that expenses need to be
4 recurring to be taken into account.

5 Something a willing buyer would absolutely
6 consider, if there's the possibility of catastrophic
7 wildfires. But I do think that the scientific
8 community, there's a consensus that wildfires, despite
9 the best mitigation efforts that Edison itself has
10 undertaken, they will continue to be recurring, they
11 will continue to be of greater magnitude.

12 And so this is not something that a reasonably
13 prudent business person or a reasonably prudent buyer
14 could disregard, the cost of incurring future claims
15 that are caused by Edison's equipment, regardless of
16 fault.

17 This is not a negligence situation. It's a
18 strict liability situation.

19 If a car rams into one of Edison's poles that
20 is supporting a power line, and that power line crashes
21 and falls upon a house, and the house burns down, under
22 strict liability, Edison, in that scenario, would be
23 liable.

24 So a reasonably prudent buyer, looking at
25 something like that, I think, would definitely take that

1 into account.

2 If the reasonably prudent buyer were to know
3 that regardless of fault, if there's a causal link, then
4 there will be a problem there, there will be a potential
5 claim.

6 So staff says that Edison's actions have
7 mitigated the risk of future wildfires. And that is
8 true. But that doesn't tell the full picture.

9 Edison -- it is true that Edison has taken
10 measures to reduce wildfire risks, and that these
11 measures have improved the situation. No doubt about
12 that.

13 But it is also true, according to the science,
14 that the risk of wildfires still remains significant.
15 And these concepts are not inconsistent with one
16 another.

17 They've done their part. But the risk still
18 remains.

19 So staff's position is really not tenable in
20 light of this background.

21 And, also, just, it doesn't really pass the
22 eye test.

23 You know, sadly, we had the devastating
24 wildfires in Los Angeles just this past January.

25 A large sector of the fire insurance industry

1 has left California.

2 The Legislature recognized that it needed to
3 augment the wildfire insurance fund through Senate
4 Bill 254.

5 So I know staff is going to point to bond
6 ratings and so forth. What I will note is that there's
7 been a slight uptick in the bond outlook, or the outlook
8 by the bond markets.

9 I would point out that Edison has not
10 recovered its bond rating to the levels and the rating
11 that it had previous to the Thomas and Woolsey fires in
12 2017 and 2018.

13 So, in short, staff's position that the
14 expenses are nonrecurring runs counter to established
15 science, to business considerations, to what we're
16 seeing in the regulatory environment right now.

17 And, also, it's, I think, you know, a little
18 bit contrary to common sense. I don't mean to be harsh.
19 But when we see everything that's happening, it's hard
20 to make an argument that a reasonably prudent buyer
21 wouldn't consider, would turn a blind eye to what's been
22 happening in connection with the wildfire crisis in the
23 marketplace, and the insurance expenses, and so forth.

24 So just to summarize, so a willing buyer would
25 absolutely consider claims liabilities that Edison is

1 paying in connection with the Thomas and Woolsey fires
2 in at least three different respects:

3 One, although they're past events, the
4 payments are current payments that impact cash flows.

5 Two, there's a strong possibility a buyer
6 would have to take on these liabilities when purchasing
7 those assets.

8 And, three, a prudent buyer would have to
9 consider the possibility they would be on the hook for
10 future claims from future wildfires.

11 So that's the insurance piece.

12 I'm sorry -- that's the claims liability
13 piece.

14 The fourth issue we'd like to bring to the
15 Board's attention has to do with the reconciliation.

16 And we recognize that the value indicators can
17 yield different results. But where you have
18 significantly different results between historical cost
19 indicator in this case and the income indicator, then
20 you have to reconcile the difference. You have to
21 justify how you arrive at the final opinion of value.

22 And we don't think that's really happened here,
23 respectfully.

24 We think that staff has advanced in theory as
25 to why that might be the case. And it has said, well,

1 maybe it's this factor, or maybe it's that factor. But
2 the reality of the situation is staff has been using the
3 same weighting. The same 75/25 weighting in arriving at
4 its final opinion of value that it has for the last 15
5 years.

6 None of that has changed, even though the
7 wildfire crisis has reached a fever pitch here in
8 California.

9 When you have this sort of regulatory
10 environment, and the expenses that are imposed on an
11 investor-owned utility, expenses that cannot be
12 recovered, then if you're not going to account for those
13 expenses by removing them from the historical cost
14 indicator, or account for them in the income approach,
15 then you should at least explore a weighting adjustment,
16 or at least give a better explanation of what is
17 actually going on.

18 How do you arrive at the final opinion of
19 value, instead of just going with the 75/25 weighting,
20 because you, you know, want to be consistent, and you've
21 done it for years?

22 In some situations that sort of consistency is
23 laudable. I think, in this situation, I think it's not
24 really the way that we should be doing this.

25 When -- things changed definitively, if you

1 look at, you know, from an economic perspective, for
2 Edison in 2017 and 2018, and for the entire state in
3 terms of the occurrence of wildfires.

4 There should be, you know, some explanation
5 beyond what staff has provided as to why these
6 indicators are so far apart, and also some explanation
7 really more to the point regarding reconciliation, how
8 did you arrive at the final opinion of value given that
9 the value indicators are so far apart.

10 And I think the numbers are 43.7 billion
11 historical cost, and 35.6 billion income.

12 That's like a 23 percent difference. That's
13 \$8 billion.

14 So either way, it's certainly a large -- a
15 large disparity.

16 And when arriving at the final opinion of
17 value, we need to understand how they got there, instead
18 of just, "We weighted at 75/25, because that's what
19 we've been doing."

20 So the last issue I want to talk about, it
21 kind of dovetails into what I was saying, was the whole
22 weighting situation.

23 You know, how are we measuring value?

24 What value indicators are we using, and what
25 weight are we giving to the value indicators?

1 And, again, prudent buyers care about what?
2 They care about the earning power of the
3 utility. They care about what kind of return am I going
4 to get on my investment.

5 And I think we should all agree that for this
6 type of property, a willing buyer would only pay a value
7 based on the earning power of the utility.

8 What returns can it generate?

9 So -- and to be fair, again, it's a
10 rate-regulated utility. So it is absolutely fair to
11 look at the historical cost approach.

12 But when there is a disconnect, as we have
13 here, between the historical cost approach and the
14 income approach, put yourselves in the shoes of a
15 willing buyer.

16 You've got historical cost, which includes
17 assets that you can't earn a return on, and you're being
18 asked to pay a price that reflects these non-returning
19 assets.

20 Would you do that?

21 Or would you look more to the cash flows of
22 the property?

23 That's what a reasonably prudent investor
24 would do. It would look to cash flows. Whether you're
25 appraising regulated or unregulated properties.

1 The only relevance of historical cost here, of
2 course, is that because we have a rate-regulated
3 utility, historical cost, again, measures earning power
4 in that rate-regulated environment.

5 So if you agree with the theory, and you agree
6 that a willing buyer would -- would be taken aback by an
7 \$8 billion difference, then you really have to make an
8 adjustment, at the very least, to the weighting.

9 You would either use the income approach
10 entirely, or you place the predominant weight on the
11 income approach.

12 And that's -- you know, that's just from a
13 high level, reasonably prudent investment theory.

14 But we actually have a regulation that has the
15 same force and effect of law, Rule 8, that says that you
16 should be using the income approach here. If not
17 entirely, certainly predominantly.

18 Rule 8 says that the income approach is the
19 preferred approach for the appraisal of improved real
20 properties and personal properties when reliable sales
21 data are not available and the cost approaches are
22 unreliable because the reproducible property has
23 suffered considerable physical depreciation, functional
24 obsolescence or economic obsolescence, is a substantial
25 over-or underimprovement, is misplaced, or subject to

1 legal restrictions on income that are unrelated to cost.

2 And that's what we have here. That's what we
3 have here.

4 Again, you know, I don't know that staff would
5 disagree with us on the concept, right?

6 They said during the 2023 hearing, HCLD is
7 clearly the most reliable approach.

8 Why?

9 Because in rate regulation, the regulator
10 begins with the value of the asset, then they take those
11 assets, and they determine how much income those assets
12 can earn.

13 This is a direct quote from staff.

14 So, you know, they say, I don't think we would
15 argue with the sort of general premise that potential
16 purchases would look to the income.

17 But if there was a potential purchaser wanting
18 to purchase these assets, they would look at CPUC's rate
19 base and the income that that could produce, over
20 looking at our income indicator.

21 And that's true; but, in this situation, you
22 have a gross disparity between the historical cost and
23 the income.

24 Here, you have a historical cost indicator
25 that includes assets you're not allowed to earn a return

1 on. Like the AB 1054 capped expenses, primarily.

2 So it's not just, you know, the historical
3 cost is what a reasonably prudent investor would look
4 to, in and of itself.

5 No prudent investor would look at that,
6 because -- to the extent that it's indicative of the
7 earnings of the utility.

8 So, you know, that's sort of the theory behind
9 that.

10 So a few important corollary principles here,
11 and then I will wrap up the presentation, our opening
12 presentation, which is that the purpose of the HCLD
13 method has not been met.

14 The purpose of it is to measure earning power
15 of the utility.

16 When you have underperforming assets -- I know
17 I'm being a little bit repetitive, but when you have
18 underperforming assets, then the historical cost
19 indicator ceases to have utility.

20 This limit on earning power we call external
21 obsolescence. They're factors outside the property,
22 like the regulatory environment, that are causing an
23 inclusion of assets in the historical cost indicator
24 that they can't earn a return on.

25 Third, the historical -- the obsolescence must

1 be cured by removing the non-producing asset --
2 non-income producing asset from the HCLD indicator.

3 And, fourth, if there's too much obsolescence,
4 if there are too -- there's too much in the way of
5 assets or value included in the historical cost
6 indicator that don't generate income, then HCLD is not
7 the most reliable indicator of fair market value.

8 Because no prudent buyer would pay for assets
9 that don't generate income.

10 So Assessors' Handbook 502, that's your
11 Board's own handbook, makes it clear that cash flow
12 takes precedent over HCLD.

13 It says the prudent investor estimates the
14 size, shape, duration and risk of a property's income
15 stream before purchasing it.

16 So you -- also your handbook also says, I'd
17 like to remind the Board that, even where Rule D
18 provides that the appraiser shall consider HCLD as an
19 appropriate indicator of value for rate-based regulated
20 utilities, the appraiser should also consider other
21 indicators.

22 For example, an income indicator, which is
23 much lower than HCLD, may indicate that obsolescence
24 exists in the property, to such an extent that the owner
25 may not earn the rate of return allowed by the

1 regulatory agency.

2 That's what's happening here.

3 The obsolescence here is significant. It's in
4 the billions of dollars. And it renders the historical
5 cost approach 22.7 percent higher than the income
6 approach.

7 It's -- it's less reliable. The income
8 approach is what a willing buyer would consider in an
9 open market transaction, because cash flows are what
10 matter to buyers for these types of properties.

11 So how can we correct this?

12 Well, we've -- we've put forth a number of
13 solutions.

14 One, staff can make the specific adjustments
15 we requested.

16 Now we're before your Board. Your Board can
17 make those adjustments.

18 You can make an overall obsolescence
19 adjustment.

20 You can use the income approach. Or you can
21 at least change the weighting to arrive at a reasonable
22 valuation.

23 So, without that, we're looking at a value
24 that does not reflect what a willing buyer would pay for
25 this property in an open market transaction.

1 So thank you for your time.

2 This concludes our opening presentation.

5 MR. GAINES: All right. Thank you.

6 So no other speakers from the appellant?

7 MR. DAKESSIAN: Not at this time,

8 Mr. Chairman.

9 MR. GAINES: Not at this time. Okay.

10 MR. DAKESSIAN: Perhaps on -- perhaps on
11 rebuttal or during the questions phase.

12 MR. GAINES: Okay. Wonderful. That's great.

15 And you'll have up to 60 minutes also to make
16 your presentation.

17 Thank you.

18 MR. LUJAN: Good morning, Chairman Gaines and
19 Honorable Members of the Board.

20 My name is David Lujan.

21 And with me also is Sonya Yim. We're both
22 with the Legal Department.

23 And also representing SAPD with us today is
24 Jack McCool.

25 I would like to begin by providing some

1 general background information that affects this year's
2 petition.

3 First, because this is the sixth year
4 petitioner has presented the same issues with
5 essentially no new argument or information to support
6 its reduction request, staff recommends the Board deny
7 this year's petition, as it has the five previous years.

8 Second, for the current tax year at issue,
9 petitioner added approximately \$4.4 billion in new
10 property, yet is asking for a \$3.1 billion reduction
11 from last year's Board-adopted value.

12 Third, as in previous years, petitioner cites
13 increasing risk of catastrophic wildfires, following
14 large wildfire events from 2017 to 2018, as the
15 foundational basis for its value reduction request.

16 For the current tax year, staff has, again,
17 looked at this issue. And while climate change and the
18 increase in general wildfire risk continue to be real
19 concerns, the specific risks faced by petitioner have
20 been meaningfully mitigated since 2017, 2018.

21 The credit markets, the CPUC, and petitioner,
22 itself, have acknowledged as much.

23 In 2023, Fitch Ratings, one of the three major
24 credit rating agencies, upgraded petitioner's long-term
25 issuer credit rating, citing petitioner's ongoing

1 efforts to enhance wildfire resilience, along with state
2 and local efforts, credit supportive elements of
3 wildfire legislation, such as AB 1054, as reasons for
4 the rating increase.

5 Then in December of 2024, just before the 2025
6 lien date, Fitch affirmed its rating, citing the
7 petitioner's wildfire risk management, potential
8 recovery of wildfire-related liabilities, and increased
9 revenue requirement requests as reasons for the
10 affirmation. And this rating is investment grade.

11 The CPUC in 2019 opined that AB 1054 has
12 substantially mitigated wildfire liability as well as
13 liquidity concerns.

14 The PUC had occasion to revisit this
15 conclusion, and in 2023, essentially affirmed that
16 determination.

17 Perhaps, most importantly, petitioner itself
18 also recognizes this decline in wildfire risk,
19 announcing in a March 2023 press release that through
20 the execution of its wildfire mitigation plan, it has
21 reduced the probability of catastrophic wildfires
22 associated with its equipment by about 75 to 80 percent
23 since 2018.

24 Petitioner revised this estimate to 85 to
25 88 percent in a story it published in April of 2024.

1 To be clear, we are not saying, nor have we
2 ever said, that climate change is not real, or that
3 wildfire risks do not exist, or even that things
4 couldn't change in the future.

5 What we are pointing out is that as of the
6 lien date, the cumulative effects of wildfire mitigation
7 efforts by petitioner, the Legislature, and the PUC,
8 since 2017, 2018, have meaningfully mitigated wildfire
9 risk.

10 By petitioner's own calculations and public
11 statements, the probability of catastrophic wildfires
12 associated with its equipment is reduced by 85 to
13 88 percent.

14 Finally, we would note that we made the same
15 wildfire-related adjustments as in previous years. The
16 largest of which was to add an equity risk premium to
17 their cap rate, which resulted in about a \$1.8 billion
18 reduction to their overall value.

19 Overall, the wildfire-related adjustments
20 combined to reduce petitioner's unitary value by
21 approximately \$2.9 billion.

22 Regarding proper weighting and reconciliation,
23 in doing its assessment, SAPD took all relevant
24 information into account and appropriately computed and
25 reconciled both an HCLD and an income or CEA indicator

1 of value, considering the data available and relative
2 appropriateness of the approaches.

3 Here, pursuant to property tax rules, HCLD is
4 the most reliable value method, because the HCLD
5 indicator of value begins with the actual assets, on
6 which PUC allows petitioner to earn a return.

7 It reflects the amount actually invested to
8 put the property into service.

9 Rule 8 supports this. It says that the income
10 method is preferred when the cost approach is
11 unreliable. But here, the historical cost approach is
12 the most reliable.

13 Petitioner criticizes the weighting of the
14 HCLD and C indicators, because of the difference between
15 the two values. They simply conclude that this
16 difference is economic obsolescence due to wildfire
17 risk, and that the CEA must be given more weight to
18 account for economic obsolescence.

19 But there is nothing that makes it necessarily
20 true that any difference between HCLD and CEA is always
21 obsolescence.

22 It -- it might indicate that HCLD is too high;
23 but, of course, it's entirely possible that CEA is too
24 low.

25 While obsolescence is one potential reason for

1 the difference between the indicators, other possible
2 factors include regulatory lag, and spending related to
3 business decisions and management of assets that may not
4 be recoverable in the context of PUC's prudence
5 standard.

6 Additionally, to the extent that a difference
7 between CEA and HCLD might be due to obsolescence, as
8 previously explained, an adjustment has been made for
9 obsolescence by allowing an increase to petitioner's
10 rate of return.

11 Thus, staff maintains that all appropriate
12 obsolescence adjustments for wildfire risk have been
13 made. And the bottom line is that petitioner has shown
14 no specific evidence that the difference is due to
15 obsolescence.

16 SAPD has weighted HCLD 75 percent, because it
17 is proven to be more reliable. While the only reason
18 petitioner was given to change is because the number is
19 higher than CEA.

20 Concerning the wildfire liabilities,
21 petitioner requests an approximately \$903 million
22 reduction to its Board-adopted value for its lawsuit
23 liabilities accrued on its books.

24 This liability, however, is not deductible,
25 because it is not an ordinary expense, one that is

1 expected to be paid to maintain or operate the property.

2 Rather, this liability accrual stems from
3 lawsuit settlements from 2017, 2018 wildfires and
4 mudslides, some of which may have been started by
5 petitioner's equipment and damaged property owned by
6 others.

7 This is important, because it means that these
8 liabilities may affect the price someone would pay for
9 the entire company, but it does not affect the value of
10 the taxable property. And what is being appraised is
11 the taxable property.

12 It is also important to point out the
13 petitioner has applied to the PUC for recovery of these
14 liabilities.

15 Certain recoveries have been approved;
16 therefore, they will recover in rates, and a property
17 tax deduction is not proper.

18 If the PUC does not approve -- to the extent
19 the PUC does not approve recovery, it would be
20 inappropriate to make a reduction in property tax value
21 for property operated imprudently.

22 This liability may reduce the price a
23 prospective purchaser might be willing to pay for the
24 entire business, but it does not affect the price a
25 prospective purchaser would pay for the taxable

1 property. Because it does not affect the property's
2 ability to be used to generate income.

3 Essentially, petitioner is asking the Board to
4 reduce the taxable value of its property for damage done
5 to someone else's property.

6 Petitioner's own documents admit that any
7 expense related to this liability affects the price of
8 the entire business, but not the taxable assets.

9 In the EY report on which it relies, it states
10 that it is reasonable to assume that a prospective buyer
11 would consider this expense as part of the going concern
12 of the business operations.

13 It does not matter when they pay out the
14 liability, whether yesterday, today, or in the future.
15 Payment of this lawsuit liability does not affect the
16 CEA model, because it is not an ordinary expense. It is
17 not expected to be necessary to maintain or operate the
18 property.

19 Regarding the wildfire mitigation capital, in
20 accordance with AB 1054, petitioners spent about
21 \$1.6 billion on wildfire mitigation capital expenditures
22 for which they are allowed to earn no equity return.

23 The statutes are clear. They prohibit
24 petitioner from earning a return on that investment,
25 which is reflected in the equity portion of their rate

1 base.

2 Petitioner is not prohibited from earning a
3 return of its investment, which is reflected in its
4 recovery of amounts spent, and staff made an adjustment
5 for that.

6 Staff removed the equity portion of the rate
7 base that AB 1054 does not allow.

8 This is undisputed.

9 In its 10-K filing, petitioner discloses that
10 this expenditure cannot be included in the equity
11 portion of its rate base, but also that petitioner
12 seeks -- expects to seek orders from the PUC to finance
13 the remaining AB 1054 capital expenditure.

14 In other words, they're saying they're
15 prohibited from earning a return on these investments,
16 but they will seek a return of this investment through
17 CPUC financing orders.

18 That financing order also makes clear that the
19 financing mechanism is for the purpose of recovering
20 petitioner's costs.

21 It is also important to take a step back and
22 see the big picture of what petitioner is asking the
23 Board to do.

24 Petitioner states that this property has zero
25 value, because it is prohibited from earning an equity

1 return on its cost, and that no investor would purchase
2 it.

3 This ignores the fact that the property
4 contributes to earnings and has value, and may be sold
5 as part of the system.

6 Simply put, it spent \$1.6 billion on property,
7 and is asking the Board to assess it at zero, because
8 they are not allowed to earn an equity return on that
9 investment. Ignoring the fact that they are getting
10 their money back, and that the property is contributing
11 to earnings.

12 Concerning the wildfire fund initial
13 contribution, petitioner's initial contribution of
14 2.4 billion to the wildfire fund, as required by
15 AB 1054, is not considered an operating expense under
16 basic appraisal theory, because it is not an expected
17 periodic cash expense.

18 Instead, is it an -- it is an amortized past
19 accounting expense that need not be paid again.

20 Petitioner itself identifies the initial
21 2.4 billion contribution as a non-core item in its
22 annual report, and defines non-core items as income or
23 loss from discontinued operations, and income or loss
24 from significant discrete items that management does not
25 consider representative of ongoing earnings, such as

1 income and expenses related to changes in law.

2 Although petitioner acknowledges this is a
3 non-cash extraordinary amortized accounting expense,
4 petitioner points to language in the Assessors' Handbook
5 regarding prepaid insurance.

6 However, the Assessors' Handbook refers to
7 anticipated, periodic prepaid amounts that represent
8 future cash flows.

9 They say that certain expenditures are
10 annualized when using a direct capitalization model.

11 In contrast, this single extraordinary AB 1054
12 initial contribution is not anticipated to periodically
13 recur.

14 In conclusion, SAPD has recommended all
15 appropriate adjustments for petitioner's general and
16 specific reductions related to wildfire, consistent with
17 relevant authorities and petitioner's own public
18 statements.

19 In 2020, petitioner requested general
20 reductions, because catastrophic wildfire risks were an
21 existential threat to their business.

22 Five years later, AB 1054 and their own
23 actions appear to have mitigated much of that risk.

24 They also requested specific adjustments for
25 their initial contribution to the wildfire fund, and

1 their 2017, 2018 lawsuit liabilities on the premise that
2 these contributions and lawsuit liabilities would be
3 recurring on a regular basis.

4 However, as of the lien date, no initial
5 contribution has been required for the wildfire fund.
6 They've been able to obtain wildfire insurance.

7 And as far as the lawsuit liabilities,
8 petitioner states in its own 10-K, petitioner expects
9 that any losses incurred in connection with post-2018
10 wildfires will be covered by insurance recoveries
11 through electric rates or third-party receivables, and
12 expect that any such losses will not be material.

13 And, again, we want to emphasize that we are
14 not saying that risk, even material risk from wildfire
15 does not remain, or that things couldn't change
16 overnight.

17 What we are saying is that the specific risks
18 facing petitioner's property have been meaningfully
19 mitigated. But that doesn't mean they've been
20 eliminated.

21 Based on this trend, as recognized by the PUC,
22 the credit markets, and petitioner itself, we've made
23 all appropriate adjustments.

24 And for these -- for these reasons, we
25 recommend denying the petition on all issues.

1 Thank you.

2 MR. GAINES: Great.

3 Thank you very much.

4 We can now move to the rebuttal period.

5 And, Mr. Dakessian, you have 10 minutes for
6 rebuttal.

7 MR. DAKESSIAN: Okay. Thank you,
8 Mr. Chairman.

9 So I'm going to ask my colleagues to chime in
10 as appropriate to augment my comments.

11 I just ask you, we heard all these points from
12 staff right now. Do their arguments pass the eye test?

13 If you're a reasonably prudent buyer, do you
14 believe that there's the wild -- the risk of wildfires
15 in Edison service territory are insignificant or
16 mitigated to the point that no reasonably prudent buyer
17 would consider them?

18 I don't think so. I don't think so.

19 I think you should look at their comments
20 through that lens.

21 I'll also add, you know, they make a lot of
22 arguments. We make a lot of arguments. I reject,
23 categorically, any -- any assertion that we are picking
24 the income approach because that's lower.

25 And I certainly wouldn't assert that they're

1 picking the cost approach, the historical cost approach,
2 because it's higher.

3 Let's stick to the issues instead of just
4 taking cheap shots. I don't appreciate that.

5 We have legitimate arguments here. Specific
6 adjustments that we're requesting. And I would ask that
7 everyone's comments focus on that, instead of just what,
8 you know, you perceive, what staff perceives the
9 motivations of the party might be.

10 So as far as the credit markets are concerned,
11 let's talk about that.

12 So the first point that I would raise is that,
13 despite what staff says, S&P, in its September report,
14 downgraded -- of just this year -- downgraded -- this is
15 according to investing.com -- downgraded Edison
16 International, and its subsidiary SCE, to BBB minus from
17 BBB, with a negative outlook, citing concerns about a
18 shrinking wildfire fund.

19 The downgrade reflects S&P's expectations that
20 California's wildfire fund will be smaller than
21 previously anticipated.

22 While SB 254 authorizes a wildfire
23 continuation account that increases the fund's limit by
24 about 18 billion, S&P estimates the net present value
25 provides only an incremental \$10.5 billion.

1 That's recent. Okay?

2 But more importantly, Edison has never
3 recovered, through the -- to the pre-'27, 2018 rating,
4 which was an A minus rating, I believe, from Fitch. It
5 has never recovered to that.

6 So the fact that it's hovering between BBB and
7 now BBB minus, according to S&P, I think that belies the
8 point that staff is making that somehow the worst of
9 this is behind us.

10 Recent events in January.

11 Does this pass the eye test?

12 It most certainly does not.

13 So as far as the asset additions point, Edison
14 adds assets every year. It doesn't always correlate to
15 a dollar-for-dollar value increase in some years.
16 Edison increased assets, had a net decrease in assets,
17 and its value still went up.

18 So I don't think that's the key to whether the
19 value should be increased or not year over year. We're
20 asking for these specific adjustments. And those should
21 be taken into account.

22 In terms of, once again, the claims
23 liabilities not being something that a reasonably
24 prudent buyer would consider in the future as an ongoing
25 expense or a recurring -- something of a recurring

1 nature, well, again, you know, I don't think that's
2 accurate. I don't think that's how a reasonably prudent
3 buyer would view these things.

4 So the comment about we are attributing zero
5 value to the assets that we're asking be removed from
6 the historical cost indicator, that's not accurate.

7 The historical cost indicator is, again, there
8 to measure the earning power of the utility.

9 It's not that the asset doesn't have value in
10 the abstract. It's that the asset should not be
11 included in a value indicator that seeks to measure the
12 earning power of the utility.

13 Why?

14 Because it's not earning anything.

15 So we're not looking for an exemption, or
16 saying that it has zero value in the abstract. We're
17 saying if you're going to use the historical cost
18 method, as opposed to, for instance, a replacement cost
19 method or reproduction cost method, if that's the method
20 you're going to use, you need to do it correctly. And
21 you need to not include items that don't generate a
22 return.

23 Because no reasonably prudent investor would
24 pay for that, would -- would want -- would give value --
25 would give value to that in the context of the

1 historical cost indicator.

2 Mr. Moll, do you have anything to add based on
3 what you've heard?

4 MR. MOLL: Well, there's lots to say and so
5 little time, unfortunately.

6 I -- I would say there were several factual
7 misstatements, to my understanding.

8 One that I recall is the -- is the comment
9 that when Edison makes these CapEx expenditures, which
10 are required by law, and it's not allowed to put them in
11 rate base, that is true.

12 But I heard the comment said, "But they still
13 get a return on it," which is absolutely false.

14 They get nothing on it. They don't get a
15 return on it. They don't -- they can't -- can't take
16 depreciation. They can't get any recovery in,
17 whatsoever, on that.

18 And that's just -- that's just expenditures
19 they have to make in order to participate in the
20 wildfire fund, plain and simple.

21 You know, the -- the only other point I'll
22 make, and I know time is short, and you've all heard
23 this before. I hear a lot of speculations, in essence,
24 a taxpayers's burden of proof. But when you -- when you
25 have -- you know, when you have two valuation

1 methodologies, and you have to -- and they show
2 different values, you've got to pick a value from those
3 two. You have to explain why you're relying upon one
4 more heavily than the other, if that's the case.

5 And you can't do that based on, well, it could
6 be this, or it could be that. It has to be a reason why
7 you're doing that.

8 And here they say, "Well, yes, we agree that
9 the HCLD is much higher. We're going to rely mostly on
10 that."

11 And we think the difference is not what our
12 handbook says, which is most likely it's due to external
13 obsolescence.

14 And if indeed your handbook is correct, and it
15 is external obsolescence, then under the regulation,
16 that makes the HCLD indicator less reliable than the
17 income approach.

18 That's the first thing.

19 The second part is, they say, "Well, it could
20 be due to regulatory lag."

21 They don't even define it.

22 Have you even looked at that to figure out if
23 that's really true?

24 We believe it's not true at all.

25 That's -- I mean, in the years in which Edison

1 was able, before the wildfires, Edison made significant
2 investments in its property. But there was no
3 regulatory lag impact upon their ability to meet their
4 expected return. They either -- you know, they were
5 always just below or just above their allowed return in
6 those years. It wasn't until the wildfires hit that
7 things changed. Not coincidence.

8 So I think those couple things that he makes
9 that we heard as factual statements are just wrong.
10 And there's nothing behind it.

11 And if you're going to base your -- you know,
12 pick one methodology to use greater weight than the
13 other, you really need to come up with the reasons why.

14 You can't just deflect, and say, "Well, no one
15 told us why we couldn't do it."

16 You have to explain why you did use that. Put
17 more weight on that particular methodology.

18 And we haven't heard anything about that at
19 all other than some speculation, which I haven't really
20 investigated.

21 And I'll stop there.

22 MR. GAINES: Any other comments?

23 MR. DAKESSIAN: No. No.

24 In conclusion, you know, you've heard the
25 theme, what would a willing buyer do?

1 What would a reasonably prudent buyer do?
2 They would certainly take into account the
3 fact that there are assets that do not generate a return
4 when paying a purchase price for these assets.

5 They would certainly take into account the
6 fact that the wildfire initial contribution, the
7 wildfire initial -- insurance fund initial contribution
8 has been made.

9 They would certainly take into account the
10 possibility, not only the fact that they have
11 outstanding claims liabilities for the 2017-2018 year,
12 but they would also take into account the possibility of
13 future claims liabilities.

14 They would look to the disparity between the
15 value indicators, and I think they would look to -- they
16 would look to a value predicated on the income
17 indicator, or at least predominantly predicated on the
18 income indicator.

19 And with that in mind, the wildfire crisis is
20 here to stay.

21 Yes, it is true, Edison has done its part to
22 mitigate the risk of wildfires in its service territory.
23 But it's not zero.

24 And when it does happen, that's the reality
25 that a potential prudent buyer would consider.

1 So with that in mind, we'll close our remarks,
2 and open it to questions of the Board, if any.

3 And we thank you again for your attention.

4 MR. GAINES: Great.

5 Thank you, Mr. Dakessian.

6 And, Members, are there any questions for the
7 petitioner, the Department, or the appeals attorney?

8 Yes, Member Schaefer.

9 MR. SCHAEFER: Thank you.

10 This is -- I've been on the Board for seven
11 years. So I've been party to the last five years of
12 your presentations.

13 I think there's a lot of wisdom in both your
14 presentation and in what our Board says, our staff.

15 You have to realize that there's not one
16 person on the Board that's a practicing lawyer. The
17 lawyer on our Board is Deputy Controller, who's not
18 participating in this event.

19 Your 40 pages of presentation, I've scanned
20 them through. But we've only had a couple of days
21 before the meeting to do that.

22 I'm just wondering if the five years you've
23 had rejections here, I imagine there's meet-and-confer
24 sessions between the Board and your counsel. I would
25 think that you might have found some recurring problems

1 that maybe a legislative act might resolve, an amendment
2 to the Revenue and Taxation Code.

3 I guess I might ask you, have any of these
4 issues occurred to you to be brought to the Legislature
5 for the definition, so that there could be a change in
6 the legal analysis of what the problem is, instead of
7 just looking like we got a Pavlov's dog situation, where
8 each party is beating up on each other for five years at
9 a time?

10 I don't think it's a Johnny-one-note
11 situation. Because life is always changing. The
12 wildfire exposure in the last 12 months has been quite
13 different than it has been for the prior four or five
14 years.

15 I would just like to say that I'm impressed
16 with the good efforts by both parties. Southern
17 California Edison is owned by thousands of good,
18 hardworking people, Californians, people from other
19 states. And they're all good people who are looking for
20 fairness. They're not looking for greed.

21 And we, representing the taxpayers, are
22 looking for the same thing, fundamental fairness.

23 I would just ask you, first question is have
24 you had opportunities to meet and confer over the years,
25 and possibly find out more common ground each year?

1 And, number two, are any of these issues
2 subject to legislative consideration that might remove
3 some of the objections?

4 I appreciate very much what you've done as a
5 company. I used to be in business in Catalina Island,
6 and dealt with Southern California Edison there.

7 I appreciate your coming forward every year.
8 But I'd like to know that we're not going to see another
9 five years of rejection. I'd like to see some common
10 ground and some relief for you.

11 There's nothing criminal here. It's all
12 civil, and it's all in good faith. And I'm really
13 surprised that we haven't established more common ground
14 here.

15 Thank you.

16 MR. GAINES: Thank you, Member Schaefer.

17 MR. DAKESSIAN: Well, appreciate --

18 MR. GAINES: Go ahead, please.

19 MR. DAKESSIAN: Chairman Gaines, would you
20 like -- would you like me to answer the question?

21 MR. GAINES: Yeah. Please.

22 MR. DAKESSIAN: Sure. Sure.

23 Well, look. We always appreciate the
24 opportunity to meet and confer with staff.

25 We have a relatively short runway leading up

1 to the Board hearing.

2 As Mr. Ambrose pointed out at the outset of
3 the presentation, we are here every year to exhaust our
4 administrative remedies.

5 So we appreciate Mr. Schaefer's comments.

6 Take them seriously. Take them under advisement. And
7 we'll continue to have a conversation with staff as
8 things move forward.

9 And appreciate also the comments regarding the
10 legislation. I don't have a comment on that right now,
11 but we will certainly take that under advisement.

12 MR. SCHAEFER: Thank you.

13 MR. GAINES: Great. Thank you.

14 We have a few questions here.

15 I just wanted to check with Controller Cohen
16 as to whether she might have any comments or questions
17 at this point.

18 MS. COHEN: Yes. Yes, I do.

19 Thank you very much.

20 I had my hand up.

21 Good morning, Mr. Dakessian.

22 Nice to see you again.

23 Good morning to everyone.

24 First, I just want to correct a statement that
25 Member Schaefer said.

1 He is correct that Deputy Controller
2 Hasib Emran is an attorney. But I personally have
3 several attorneys that are advising me on this matter,
4 and all BOE matters, that are on my staff.

5 And I also know for a fact that Member
6 Sally Lieber has a very talented and knowledgeable
7 lawyer on her staff as well.

8 So legal presence may not sit in the voting
9 seat, but it is definitely supporting the Members that
10 are casting the vote.

11 So I wanted to just go on record to assure the
12 members of the public, so that they are aware that these
13 decisions and discussions that we're having are
14 informed -- informed through a legal lens.

15 Now, with that said, I want to speak to in
16 regards to the non-income generating assets, SAPD.

17 Are any of Edison's assets necessary for
18 service delivery, but not revenue generating?

19 So such as safety, environmental, or
20 regulatory compliance assets that are reflected in the
21 weighted indicators?

22 And then how does this affect valuation?

23 MR. LUJAN: Well, I believe we've had some
24 informal discussions with petitioner. And I believe
25 we've also provided some supplemental instructions to

1 get at that very question.

2 And I believe we have not received that
3 information.

4 MS. COHEN: Okay. So then my next question
5 would be for the representatives for Edison.

6 I'm curious to know, do you conduct an
7 independent third-party appraisal to support your lower
8 valuation, or is this an internal analysis that you've
9 conducted?

10 MR. DAKESSIAN: So in the first of the years
11 that we had before your Board, we presented an
12 independent appraisal from Ernst & Young that supported
13 our petition. In fact, went -- went actually even lower
14 than our petitioned value.

15 And we are not just -- there are certain
16 things that I can't comment on. But I can assure you
17 that this is not just based on internal analysis.

18 We're looking for a re -- you know, we have --
19 we have looked to outside resources to inform us on this
20 issue.

21 MS. COHEN: Okay.

22 MR. DAKESSIAN: And we're quite confident that
23 our petition value is reasonable.

24 And as -- Madam Controller, can I address your
25 question about the safety investments?

1 MS. COHEN: Oh, yeah. Please. Yes. That
2 would be helpful.

3 MR. DAKESSIAN: Yeah.

4 So AB 1050, under Assembly Bill 1054, Edison
5 was required to make safety investments of \$1.6 billion.
6 Which, quote, this is -- I'm quoting the relevant
7 language from the bill -- must be made under this act
8 without return on equity that would otherwise have been
9 borne by ratepayers, closed quote.

10 So that's what we're referring to.

11 As to staff's point about -- you know, it's
12 true, we have ongoing discussions with staff. The major
13 item in this category of assets that appear in the
14 historical cost indicator, but are not -- in essence,
15 not allowed to earn a return on, we've provided that
16 year, after year, after year. And that's the
17 \$1.6 billion under AB 1054.

18 MS. COHEN: Okay.

19 Thank you for the clarification.

20 I want to pivot back to BOE staff.

21 SAPD, are operating expenses and taxes and
22 depreciation fully accounted for in the net income
23 calculation?

24 MR. LUJAN: Yes.

25 MS. COHEN: Okay. Thank you.

1 If only all lawyers could answer so
2 succinctly.

3 Okay. I have one more question.

4 So you said yes. Is it possible that double
5 counting could occur if some items are also reflected in
6 the HCLD?

7 MR. LUJAN: Well, I think -- because we're
8 talking about the wildfire mitigation capital
9 expenditures, we -- we removed the return-on portion of
10 that.

11 MS. COHEN: Okay.

12 MR. LUJAN: Would they be double counted?

13 No. No.

14 MS. COHEN: Right. Appreciate the confidence.
15 I want to go back to the insurance fund
16 statement.

17 I think, Mr. Dakessian, you had mentioned
18 this.

19 Wouldn't participation in that fund, because
20 it caps catastrophic exposure, actually increase the
21 stability, and, hence, the value of your -- of your
22 enterprise?

23 MR. DAKESSIAN: Yes, it would.

24 Which is why if that expenditure had been
25 made, the access to that fund that a prudent buyer would

1 consider would be an asset of intangible value, which
2 would have to be removed. Which would have to be
3 accounted for.

4 So if you have a ticket to participate in the
5 wildfire insurance fund, by virtue of the fact that
6 you've made this contribution, then a reasonably prudent
7 buyer would absolutely consider that.

8 And the value -- right -- the ability that
9 that legal right to participate in the fund is an
10 intangible that should be removed, that's what we've
11 been arguing.

12 MS. COHEN: So I made a note earlier when I
13 was reflecting and reviewing this for the -- for the
14 hearing today regarding the wildfire insurance fund, you
15 argue that contributions to the wildfire insurance fund
16 reduce your property's value.

17 And so my question is, are those contributions
18 fixed costs, or subject to recovery through the CPUC
19 rates?

20 And I believe I heard you say the answer is
21 yes, but I just wanted to confirm.

22 Are those contributions fixed costs, or are
23 they subject to the recovery through the CPUC rates?

24 MR. DAKESSIAN: They're -- they're not subject
25 to recovery.

1 MS. COHEN: They're not. Okay.

2 I'm glad I asked. I just heard.

3 I guess I have my question for SAPD.

4 In what way did you account for the capital
5 expenditures that are mandated by law, but not yet
6 earning a return?

7 Could you explain?

8 MR. McCOOL: Well, specifically, with the --
9 is the question just specifically for the AB 1054?

10 MS. COHEN: Yes, please.

11 MR. McCOOL: Yes.

12 So as -- oh, sorry.

13 Jack McCool, State-Assessed Properties
14 Division.

15 As previously mentioned, the return-on portion
16 of those expenses has been removed from our value
17 indicators.

18 So the -- so we did make a reduction in the
19 value to what we attribute to those specific tangible
20 assets.

21 MS. COHEN: So could this treatment understate
22 or overstate the SCE's asset value?

23 MR. McCOOL: We don't believe so.

24 I mean, the petitioner is asking for us
25 essentially to value those particular assets as zero,

1 which we don't believe is appropriate.

2 So we did make a downward adjustment to reduce
3 the value, because they're precluded from the return on.

4 But we do believe those particular assets,
5 those tangible taxable assets do have some value. So
6 that's why we made -- we agreed to make that adjustment
7 for the return-on portion.

8 MS. COHEN: So is the SAPD confident that the
9 .85 percent adequately reflects the risk -- the -- the
10 risk profile for Edison, and, you know, given -- given
11 that its territory is in high fire zones?

12 MR. McCOOL: Yes.

13 So the .85 equity risk premium that we make
14 annual as an adjustment is based on 2019-2020 data. And
15 we have been asking for an update to that -- to the --
16 to the specific number, and the support for that number.

17 We're increasingly uncomfortable using a
18 number that is based on age data, in other words.

19 So we have asked and had conversations about
20 an update to the risk.

21 You know, there might be arguments to say
22 there's more risk. There's arguments that, based on all
23 the mitigation efforts, there's less risk. But it's
24 probably not the same risk as the 2020 valuation when we
25 first used the .85 equity risk premium.

1 So to the extent we could accurately measure
2 the existing risk, we would absolutely be happy to
3 analyze anything petitioner would provide, which would
4 attempt to quantify any risk above what the PUC has
5 already approved in recent rate case decisions.

6 So, again, we typically use the capitalization
7 rate approved by PUC. I know there's a -- they have a
8 ratemaking process. The point of the rate is
9 essentially the same as our capitalization rates.

10 So, you know, the mitigation efforts that have
11 been made both by petitioner, Legislature, PUC, you
12 know, the market is aware of those efforts. There is an
13 argument to be made that the capitalization rate
14 accurately reflects the market's awareness of that risk.

15 And I think it's a very good question going
16 forward, whether or not this equity risk premium is
17 appropriate to continue as an adjustment at all.

18 And if so, absolutely, we do support an update
19 to the data to support the specific number.

20 MS. COHEN: So would the .85 be raised with an
21 adequate update?

22 MR. McCOOL: It's -- it's not known.

23 It -- it would be expected that perhaps it
24 would not be as high, because of the mitigation efforts
25 that have been made in the last five, six years.

1 But, again, it's unknown. So that's why we
2 would appreciate a fresh request for the equity risk
3 premium with fresh current data to support such a
4 request.

5 MS. COHEN: So while I have you, can you speak
6 to Edison's point that the BOE, the HCLD, CEA, all these
7 letters, that the value indicator hasn't been adjusted
8 for 14 years, even though California is seeing record
9 setting fires that may affect value?

10 I would say that perhaps we, as a Board, need
11 to examine this further. But I wanted to get your --

12 MR. McCOOL: Sure.

13 MS. COHEN: -- opinion.

14 MR. McCOOL: Sure.

15 So when we talk about weighting of indicators,
16 we look at which approach to value we feel is most
17 reliable.

18 To the extent that we have events such as
19 wildfires that occur, we don't believe that the -- that
20 necessarily would change the reliability of a
21 methodology.

22 So specific events may warrant adjustments to
23 the -- the value indicators that we use, and the
24 weighting we attributed to it.

25 But our decision to place a particular

1 weighting on one value indicator versus the other, has
2 to do with the reliability of that appraisal methodology
3 in the first instance.

4 What type of information is available, the
5 quantity and quality of that information as it relates
6 to valuation of specific taxable, tangible property.

7 So from an appraisal standpoint, we're --
8 we're looking at what method, whether it's a -- one of
9 the various cost approach methods, different types of
10 income approach methods, which one do we believe has the
11 best quality and quantity of information?

12 There's a difficulty in certain industries.
13 For example, if we, you know -- it's not pertaining to
14 this entity -- but we tend to not use the income
15 approach at all in telecom companies.

16 It's due to the significant amount of mergers,
17 constant new technology. There's a lot of volatility in
18 that industry. We don't believe the income information
19 we receive in that particular industry is a good
20 reflection of how much the actual assets are worth.

21 Similarly, with these investor-owned
22 utilities, the amount of money they're investing in to
23 acquire the property, we believe is the best measure of
24 how much property is worth.

25 Essentially, you just -- you know, how much

1 you're paying for it, obviously with adjustments, is a
2 better reflection of how much that -- those particular
3 assets are worth.

4 And I will note that, you know, these
5 investor-owned utilities are making significant
6 additions to their taxable tangible property year over
7 year.

8 And I do think that we see a little bit of a
9 difference in the indicators, just because we're in that
10 high growth period.

11 And, traditionally, that does occur when
12 there's a lot of new property being added. That does
13 tend to increase the HCLD.

14 MS. COHEN: All right.

15 Thank you very much.

16 I -- you did answer the question very
17 thoroughly.

18 And I have no other questions, Mr. Chair.

19 I turn it back over to you.

20 MR. GAINES: Okay. Great.

21 MS. COHEN: Oh, it looks like Mr. Dakessian
22 has something to say.

23 MR. GAINES: Thank you, Controller.

24 MR. DAKESSIAN: Yeah.

25 Mr. Chairman, may I have the opportunity to

1 respond to some of the points that staff made? Just to
2 make sure we're all on the same page.

3 MR. GAINES: Yes.

4 MR. DAKESSIAN: Okay.

5 Thank you. Thank you.

6 You know, once again, it's not that we're
7 asking for the value to be zero. We're saying that if
8 you're using a value indicator that, whose sole purpose
9 is to measure earning power, according to your own
10 handbook, you shouldn't be including assets that don't
11 earn a return-on or a return-of, what?

12 So they've -- they have taken out the
13 return-on component, but they haven't taken out the
14 return-of component.

15 "Return of" in a regulatory context means that
16 you can depreciate the asset.

17 As my colleague Mr. Moll said, we are not
18 depreciating these assets. We're not allowed to
19 depreciate these assets. So it should all be taken out.

20 We're not saying it should be zero. In the
21 abstract, we're saying, in this scenario, when you're
22 using historical cost, it needs to be excluded. And
23 that's not a revolutionary concept. So -- number one.

24 Number two, on the risk premium, you know,
25 we're open to just providing staff with whatever

1 information they'd like.

2 We provided the information that they've
3 requested so far. And we do believe the risk premium
4 should be revisited.

5 You can tell from their comments that they
6 want to ratchet the risk premium down even further from
7 what we already believe is an inadequate risk premium.

8 The 85 basis points is a future-looking risk
9 premium. So it really has nothing to do with the
10 specific adjustments we've requested regarding to the
11 CapEx, regarding to the insurance initial contribution,
12 regarding to the claims liabilities.

13 That's a future-looking consideration that we
14 think is too low anyway. And, by the way, it doesn't
15 address our specific concerns.

16 So instead of ratcheting it down, we think
17 that it should be increased to reflect, frankly, recent
18 events, and the continuing consistent occurrence of
19 wildfires in Edison's service territory and throughout
20 California.

21 So, you know, staff mentioned, in this regard,
22 you know, when they were talking about the 85 basis
23 points, and how -- you know, why they justify it, they
24 talked about market awareness, that they believe that
25 that's what the market would see and reflect as an

1 adequate risk premium.

2 And I think it's actually the exact opposite.

3 If you measure market awareness based on bond rating, if
4 you measure market awareness based on the insurance
5 market, what insurance carriers are doing in California,
6 it's actually the exact opposite. That would call for a
7 greater risk premium.

8 Insurance companies are leaving California.

9 They're not staying here.

10 Bond ratings have still not recovered to the
11 pre-2017 levels. Edison had an A minus rating from
12 Fitch, 2017, 2018. Now it's BBB minus according to --
13 sorry -- BBB according to Fitch, BBB minus according to
14 S&P. It hasn't recovered.

15 So the market is speaking, and it's saying
16 that the risk premium should go in the other direction.
17 It should be increased.

18 Then in terms of the weighting disparity, and
19 the 75/25.

20 That was a great question, Madam Controller.

21 And I think the answer is that it should be
22 revisited. It should be changed.

23 So if the values were much closer together,
24 then the weighting really wouldn't matter.

25 If the values were exactly the same, for

1 instance, then nobody would care. 75/25, 50/50, 25/75,
2 it would result in the same outcome.

3 But when staff first started using the 75/25
4 analysis, the value indicators were much closer
5 together, starting in, like, you know, 20 -- I'm looking
6 here, and it looks like the first year they started --
7 well, it goes -- I have data going back to 2000, 2001.
8 But the value indicators were much closer together.

9 Now since 2017, 2018, you have value
10 indicators where, you know, historic -- the difference
11 between historical cost and the income indicator are
12 34 percent, 48 percent, 40 percent, 57 percent,
13 39 percent. It's a little bit, you know, closer this
14 year.

15 But you have these consistent disparities.
16 And, by the way, they all coincide with the wildfire
17 crisis reaching an acute level here in California.

18 So, you know, like 2011, '12, the disparity
19 was 11 percent between the value indicators.

20 Not as much of a problem, right?

21 But now, in this year, it's 23 percent. And
22 in previous years, like, 2019, '20, it was 39 percent;
23 2020 was 37 percent.

24 So it is time to revisit the weighting,
25 and -- and those are the reasons.

1 I don't know if that -- that makes sense. But
2 that's -- that's what I would say on that.

3 MR. GAINES: Great. Thank you.

4 I would like to get to Member Vazquez who had
5 some questions, please.

6 MR. VAZQUEZ: They answered most of my
7 questions, except for one that keeps coming up. And
8 it's every time we've had this hearing. And it's more
9 for the staff.

10 As the petitioner continues to argue that
11 it's -- the burden of proof is on us and not the
12 petitioner, has there been any cases that you're aware
13 of in the past where it's been the reverse?

14 MR. LUJAN: Not for -- not for these
15 proceedings, no. No.

16 MR. VAZQUEZ: That's what I thought.

17 Okay. Thank you.

18 MR. GAINES: All right.

19 MR. DAKESSIAN: Can I clarify something on
20 that?

21 Because I've heard this, the question -- and
22 it's a good question --

23 MR. GAINES: Sure.

24 MR. DAKESSIAN: -- that Mr. Vazquez asks.

25 Mr. Chairman, can I --

1 Yeah.

2 So -- so, yes, it's true, we bear a burden of
3 proof. The usual burden of proof in tax cases is proof
4 by a preponderance of the evidence.

5 We need to show that the items that we are
6 requesting more likely than not are valid. More likely
7 than not.

8 We don't need to be way up here. We need to
9 show that the weight of evidence is in our favor, number
10 one.

11 Number two, if staff is making an assertion,
12 that's not a burden of proof issue. If staff is making
13 an assertion that there's a particular reason for the
14 disparity between value indicators, then that's not a
15 burden of proof issue.

16 The person making that assertion, it's
17 incumbent upon them to come forward with evidence. And
18 that's just, you know, it's almost like, in our view, an
19 affirmative defense in some ways.

20 If you're making the assertion that it's
21 regulatory lag, or there's some other difference --
22 reason for the difference, then you need to come up with
23 evidence backing that up.

24 Mr. Moll, did you have anything to add on
25 that?

1 MR. MOLL: Well, I would just say that, yes,
2 we agree that the petitioner has the burden of proof.

3 My point that maybe was -- maybe I wasn't
4 clear on it is as an appraiser, whether you're for the
5 State Board, or whether you're for the applicant, an
6 appraiser has to reconcile differences of value between
7 the two indicators.

8 And what that means is if they're going to
9 choose one to weigh more heavily, they have to explain
10 why are we emphasizing this one more?

11 And you can't base it on conjecture. You have
12 to base it on the evidence that you have. Because
13 you're making that decision as to weight a particular
14 indicator more heavily.

15 It's not incumbent upon somebody else to
16 say -- to try to disprove. You've got to explain.
17 You're an appraiser. You'd explain why -- how you
18 reached your value, and why you emphasize this
19 particular indicator more heavily.

20 That -- that's the -- the sole -- that's all I
21 was saying. Not who's got the burden of proof in this
22 hearing. But an appraiser has to be able to explain how
23 they got to their value, and what they base it on.

24 MR. GAINES: Okay. Very good.

25 I just wanted to make a couple points, if I

1 could.

2 I also feel like there may be an opportunity
3 for the BOE to work with Southern California Edison.

4 I think there's valid points on both sides of
5 this issue.

6 I am concerned about, from an insurance
7 standpoint, I'm just not seeing a whole lot of change in
8 terms of risk with regards to wildfire in the
9 State of California.

10 You know, we had the LA fires, estimated
11 losses, you know, 175 billion to 200 billion.

12 You know, that's still a red light in my mind
13 in terms of what the risk is for California.

14 The state -- the state fund is -- had to get
15 additional bonding capacity and -- just to remain open.
16 Because they were essentially bankrupt after those
17 fires.

18 So I think I'm not convinced that the
19 mitigation has been enough to turn the needle from a
20 risk standpoint.

21 And I -- and just looking at what's happening
22 on the ground in California in terms of fire risk, I
23 think it still is a big issue.

24 I think the arguments between historical and
25 income value are value -- are -- are worth looking at.

1 And that seems to me that that income aspect ought to be
2 weighted a little higher than it has been.

3 So that's -- that's basically the conclusion
4 of my comments.

5 Members, any other comments before we move
6 forward with a motion?

7 Okay.

8 MS LIEBER: Thank you, Mr. Chair.

9 I'd like to move that we deny the petition
10 coming forward from Southern California Edison, and
11 affirm the 2025 Board-adopted unitary value.

12 MR. GAINES: Okay. We have a motion.

13 Do we have a second?

14 MR. VAZQUEZ: Second.

15 MR. GAINES: Okay. All right.

16 Let's see. Public comment on number --
17 Item No. 6.

18 We do not have any written comments, and no
19 one is in the auditorium, I'm assuming.

20 Seeing none that would want to make a public
21 comment, let's go to the AT&T moderator.

22 If you would please let us know if anyone is
23 on the telephone line, and would like to make a public
24 comment regarding this item.

25 AT&T MODERATOR: If you would like to make a

1 comment, please press one, then zero.

2 Once again, if you'd like to make a comment,
3 please press one, then zero.

4 And no one is queuing up at this time.

5 MR. GAINES: Thank you, moderator.

6 Any further discussion?

7 Seeing none.

8 Okay. Vice Chair Lieber has made a motion to
9 deny the petition, with Member Vazquez providing the
10 second.

11 Ms. Cichetti, please call the roll.

12 MS. CICHETTI: Chairman Gaines.

13 MR. GAINES: No.

14 MS. CICHETTI: Vice Chair Lieber.

15 MS. LIEBER: Aye.

16 MS. CICHETTI: Member Vazquez.

17 MR. VAZQUEZ: Aye.

18 MS. CICHETTI: Member Schaefer.

19 MR. SCHAEFER: Aye.

20 MS. CICHETTI: Controller Cohen.

21 MS. COHEN: Aye.

22 MR. GAINES: Okay. The motion passes.

23 Thank you, Members.

24 (Whereupon Item 6 concluded.)

25

REPORTER'S CERTIFICATE

2 State of California)

3) ss

4 County of Sacramento)

5

6 I, Jillian Sumner, Hearing Reporter for the
7 California State Board of Equalization, certify that on
8 November 19, 2025, I recorded verbatim, in shorthand, to
9 the best of my ability, the proceedings in the
10 above-entitled hearing; that I transcribed the shorthand
11 writing into typewriting; and that the preceding
12 pages 1 through 78 constitute a complete and accurate
13 transcription of the shorthand writing.

14

15 Dated: December 8th, 2025

16

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18

Jillian Sumner

JILLIAN SUMNER, CSR #13619

Hearing Reporter

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